GRI Reference	Description	Disclosure	Identified Omission(s)	Reason(s) for Omission(s) Explanation for Omission(s External Assurance
STRATEGY & ANALYSIS		pistosure	identified Offission(s)	Reason(s) for Offission(s) Explanation for Offission(5 Externat Assurance
G4-1	Statement from the most senior decision maker in the	Statement from the CEO https://www.ingdirect.com.au/sustainability.html	N/A		N/A
	organisation				
ORGANISATIONAL PRO					
G4-3	Name of the organisation.	ING Bank (Australia) Limited trading as ING DIRECT	N/A		N/A
G4-4 G4-5	Primary brands, products, and services.	Primary brands, products or services https://www.ingdirect.com.au/	N/A N/A		N/A N/A
64-5	Location of the organization's headquarters.	Location of ING DIRECT headquarters is Sydney, New South Wales, Australia	N/A		N/A
G4-6	N	Number of countries where ING DIRECT operates: ING DIRECT only operates in Australia. ING Groep N.V's global operations			N/A
	Number of countries where the organization operates	https://www.ing.com/en.htm	N/A		
G4-7	Nature of ownership and legal form.	Nature of Ownership and legal form https://www.ingdirect.com.au/about-us/who-we-are-company.html	N/A		N/A
G4-8	Markets served	Markets served https://www.ingdirect.com.au/about-us/who-we-are-company.html	N/A		N/A
G4-9 G4-10	Scale of the organisation	Scale of organisation https://www.ingdirect.com.au/about-us/who-we-are-company.html	N/A		N/A N/A
64-10	Total workforce by employment type, gender, employment contract and region	See Page 6	N/A		N/A
G4-11	Employees covered by collective bargaining agreements	See Page 7	N/A		N/A
G4-12	Supply chain	See Page 8	N/A		N/A
G4-13	Significant changes during the reporting period	No significant changes.	N/A		N/A
G4-14		While we try our best to minimise our direct environmental impact we also attempt to minimise our impact throughout our supply chain. Our Sustainable Procurement Programme ensures we have high standards of supplier sustainability performance and green purchasing strategies. We employ strict social, environmental and anti-corruption standards and monitor supplier	N/A		N/A
		we nove man standards or suppirer suscentability performance and green purchasing strategies, we employ surcis occu, environmental and anti-corruption standards and monitor suppirer performance via specialised sustainable suppiler management agencies. Furthermore, we engage in the transition to the circular economy through our circular purchasing strategies. Furthermore, we engage in the transition to the circular economy through our circular purchasing strategies. Furthermore, we engage in the transition to the circular economy through our circular purchasing strategies.			
	Precautionary principle	periormance via specialises assumance supplier manuagement agencies. Furthermore, we engage in the drainator to be chosen economing invasional procuration as a state of the Procurement Sustainability Standards state that a Supplier shall adhere to the United Nations Global Compact principles and therefore support a precautionary approach to environmental			
		challenges and work to limit its environmental impact.			
G4-15	Constant on the second of the		ALCA.		N/A
U4-10	Economic, environmental and social charters, principles, or other initiatives	https://www.ing.com/ING-in-Society/Sustainability/Stakeholder-engagement.htm	N/A		N/A
G4-16	Memberships of associations and national or international	Australian Banker's Association; Australian Retail Credit Association; Auscontact Association; Customer Service Institute of Australia; Financial Planning Association of Australia; Association	N/A		N/A
	advocacy organizations	of Financial Advisors; Self Managed Superfund Association; Mortgage Finance Association of Australia; LIXI			
IDENTIFIED MATERIAL	ASPECTS AND BOUNDARIES				
G4-17	Operational structure of the organization, including main	Annual Report https://www.ingdirect.com.au/about-us.html	N/A		N/A
	divisions, operating companies, subsidiaries, and joint				
	ventures				
G4-18	Process for defining report content and Aspect Boundaries	Our Approach to Materiality https://www.ingdirect.com.au/about-us.html	N/A		N/A
	and explain how the Reporting Principles have been implemented				
G4-19	List all the material aspects identified	Material Issues https://www.inadirect.com.au/about-us.html	N/A		N/A
	Report the Aspect Boundary of each material aspect.	Nateria issues https://www.ingdirect.com.au/about-us.ntml Material issues https://www.ingdirect.com.au/about-us.ntml	N/A N/A		N/A N/A
G4-20 G4-21	The Aspect Boundary outside the organization:	procerna issues napszynwww.nigairect.com.au/au/au/au.nim. Material issues https://www.nigairect.com.au/au/au/au.nim.	N/A N/A		N/A
G4-22	Explanation of the effect of any re-statements	protection issues in the 2-7 www.iniquinecc.com.com/outcode-cost in the control of the metric the donations figure in 2016 report. The effect of this given the new outlined method for calculating donations is that There was a change in the calculation and understanding of the metric the donations figure in 2016 report. The effect of this given the new outlined method for calculating donations is that	IVA		N/Δ
<u> </u>	Explanation of the effect of angle statements	the previous year figures appear inflated, possibly misleading the users of the report to believe more donations had occured during the year and therefore a relative decrease this year.			1471
G4-23	Significant changes from previous reporting periods in the	No significant changes	N/A		N/A
	Scope and Aspect Boundaries				
STAKEHOLDER ENGAGI		Territoria de la companya della companya della companya de la companya della comp	N/A		N/A
G4-24	List of stakeholder groups engaged by the organization	Stakeholder engagement https://www.ing.com/ING-in-Society/Sustainability/Stakeholder-engagement.htm	N/A		N/A
G4-25	Basis for identification and selection of stakeholders with	Our Approach to Materiality https://www.ingdirect.com.au/about-us.html	N/A		N/A
C1 20	whom to engage		****		110
G4-26	Approaches to stakeholder engagement, including frequency of engagement by type and by stakeholder	Our Approach to Materiality https://www.ingdirect.com.au/about-us.html	N/A		N/A
	aroun				
G4-27	Key topics and concerns that have been raised through	Our Approach to Materiality https://www.ingdirect.com.au/about-us.html	N/A		N/A
	stakeholder engagement, and how the organization has				
	responded to those key topics and concerns, including				
	through its reporting;Report the stakeholder groups that				
REPORT PROFILE	raised each of the keu topics and concerns	!	1		+
G4-28	Reporting period	Reporting period: 1 January 2016 - 31 December 2016			
G4-29	Date of most recent previous report	preporting personal Surgary Exposure Surgary S			
G4-30	Reporting cycle	Annual			
G4-31	Contact point for questions regarding the report or its	Contact point for questions regarding this report: sustainability@ingdirect.com.au			
C4.72	contents CRI Content Indox	This property was proposed in accordance with CDLC6. This Content Index provides light to property was proposed in accordance with CDLC6. This Content Index provides light to property was proposed in accordance with CDLC6.	1	+	
G4-32 G4-33	GRI Content Index	This report was prepared in accordance with GRI G4. This Content Index provides links to responses to key GRI indicators for the core GRI G4 reporting requirements. Formal assurance was not completed on this content, however KPMG were engaged to ensure appropriate controls and procedures were adhered to for key qualitative and quantitative	+	+	
UT 33	Assurance	Formal assurance was not completed on this content, however k-mis were engaged to ensure appropriate controls and procedures were dealered to for key qualitative and quantitative data provided.			
GOVERNANCE	·			*	*
G4-34	Governance structure of the organization (incl. report the	Refer to Corporate Governance Structure on page 3 of 2016 Annual Report https://www.ingdirect.com.au/about-us.html			
	committees responsible for decision-making on economic,				
	environmental and social impacts)				<u> </u>
ETHICS & INTEGRITY					
G4-56	Internally developed statements of mission or values, codes	See Page 9			
	of conduct, and principles relevant to economic,				
	environmental, and social performance and the status of their implementation				
L	tuteir impierrieAtQtiOn	l .	1		

SPECIFIC STANDARD	ECIFIC STANDARD DISCLOSURES						
DMA and Indicators	Description	Disclosure	Identified Omission(s)	Reason(s) for Omission(s)	Explanation for Omission(s)	External Assurance	
MATERIAL ASPECT: ECO	NOMIC PERFORMANCE					_	
G4-DMA		Three key trends are having a major impact on ING and its competitors. First, our financial performance is linked to the prevailing uncertain economic conditions and low interest rate environment. Second, the financial services sector is subject to increasing regulatory scrutiny and costs. Third, digitalisation and changing customer behaviour are reframing our markets. In combination, these trends are altering the competitive context in which we operate. The current situation with persistent low interest rates may put banks' net interest income under pressure. On mortgages for instance, ING Bank could be confronted with higher than expected prepayment rates as the difference between rates on the existing mortgage portfolio and the prevailing market rate accuses customers to refinance, valvings, the net interest income may decrease as possibilities for further reduction of client rates on savings deposits are limited. ING Bank actively manages its interest rate risk exposure and successfully maintained the net interest margin on its core lending franchise in 2016. To address the challenge of interest income encoin, containing costs remains an important goal. We are also putting more emphasis on generating fee-based income and are reassessing our product characteristics.				Yes	
64-EC1	revenues, operating costs, employee wages and benefits,	a. The direct economic value generated and distributed (EVG&D) is reported on an accrual basis. The components of the EVG&D is as follows: - Direct economic value generated: a) revenue \$693 million including: - net sales equal grass sales from products and services minus returns, discounts and allowances revenues from financial investments includes cash received as interest on financial loans (mortgages) Economic value distributed b) Operating costs \$273 million - cash payments made outside the organisation for services purchased c) Employee wages and benefits \$141.5 million - cash payrell to purpose the services purchased c) Employee wages and benefits \$141.5 million - total payroll comprises employee solaries, including amounts paid to government institutions on behalf of employees Non-employees working in on operational role are not reported here but under operating expenses Training for employees is not included and is reported in operating expenses Training for employees in not included and is reported in operating expenses It is a 100% owned subsidiary and all dividends are pold to ING Bank N.V Payments to providers of capital - operating overnment \$131.75 million - all taxes and related penalties pold at the international and local levels (Community investments \$478.45 (donations only, does not include social procurement or management costs for this function) - voluntary donations to the broader community where the target beneficiaries are external to the organisation eg. Cerebral Palsy Feconomic value peraterior (controlled as 50 Prect excomnic value generation) value distributed of 50 Prect excomnic value describeration value distributed as 50 Prect excomnic value describeration	N/A			Yes	

	CATEGORY: ENVIRONMENTAL					
MATERIAL ASPECT: EN	IISSIONS					
G4-DMA	Disclosure of Management Approach	Our activities impact the environment. This includes the direct impact we have from the operations of our buildings, from IT systems and from business travel. However, our indirect impact on the environment is much greater through our financing portfolio and our procurement supply chain. Globally, we are committed to reducing our own footprint by 20% in 2020 and to working closely with both customers and suppliers to help them adapt and take advantage of apportunities in the low-carbon economy of the future. Note: Emissions are not material according to our Materiality Analysis. However we believe it is our duty to report on our own direct environmental impact as climate change is one of the greatest global challenges of our time.	N/A			No
G4-EN15	Direct GHG emissions	See Page 15				
G4-EN16	Energy indirect GHG emissions	See Page 15				
G4-EN17	Other indirect GHG emissions	See Page 15				
MATERIAL ASPECT: OV	ERALL		<u> </u>	<u> </u>	<u> </u>	
G4-DMA	Disclosure of Management Approach	Material Issues https://www.ingdirect.com.au/about-us.html				
G4-EN31	Total environmental protection expenditures and investments by type	Our systems at this time do not provide us with the capability to categorise expenditure based environmental protection expenditure.	Total environmental protection expenditures by: Waste disposal, emissions treatment, and remediation costs - Prevention and environmental management costs	unavailable	We are currently exploring ways that we can identify and separate costs associated with environmental protection.	No

		CATEGORY: SOCIAL SUB-CATEGORY: LABOR PRACTICES AND DECENT WORK				
MATERIAL ASPECT: EMP	OYMENT	SUB-CATEGORY: LABOR PRACTICES AND DECENT WORK				
G4-DMA	Disclosure of Management Approach	Employees play a key role in delivering on our purpose and Customer Promise. We believe in empowering employees to develop themselves and the competencies they need to succeed. Effective performance management is key to enabling employees to develop their full potential and to creating the company culture and skills we need to deliver on our strategy. In 2016, 85% of our employees engaged in performance management. In order to support business performance and the wellbeing our employees, we have developed our advanced analytic and HRI intelligence capabilities. Advanced analytic techniques are helping us gain more value from our employee and workforce data. Our goal is to make sure we really understand what matters most to our employees and how we can make a genuine difference in our human capital investments. We have implemented a global Employer Value Proposition to attract and hire the right employees. Job rotation, international assignments and jobs ways help us to optimise our tachen tranagement strategy and provide opportunities for staff to grow by being exposed to new challenges in different parts of our organisation. The effectiveness of our approach and strategy is assessed during the evaluation of our performance against more determined to proceed the contract of the contract and contra	N/A			
G4-LA1	Total number and rates of new employee hires and employee turnover by age group, gender and region	See Page 10	N/A			
G4-LA2	Benefits provided to full-time employees that are not provided to temporary or part-time employees, by sianificant locations of operation	ING DIRECT does not differentiate benefits based on location. All benefits are applicable for full time and part time employees.	N/A			
G4-LA3	Return to work and retention rates after parental leave, by gender	See Page 11	N/A			No
	PR/MANAGEMENT RELATIONS		<u> </u>			
G4-DMA	Disclosure of Management Approach	We consider humon rights as fundamental and universal for our workforce. We uphold the rights proclaimed in the Universal Declaration of Human Rights and aim to respect human rights in all our global operations. We uphold freedom of association for all our employees and recognise the right to collective being in planternational Labour Organisation convention Nos. 87 and 98. We aim to judge our employees only on their ment and skills and it is our policy not to discriminate in areas including social origin, gender, age, background, sexual orientation, physical obliting and reliquious beliefs. We always aim to treat employees with respect and communicate whem fority and thronsprently, How we consult employees depends on local legislation and culture. In some countries, employee consultation is a legal requirement. In many European countries, employee consultation is arranged via works councils. At Group level, we aim to encourage local employee participation in countries where employee consultation removes the process of the pr				
G4-LA4	Minimum notice periods regarding operational changes, including whether these are specified in collective agreements	Not Applicable b.Notice period and provisions for consultation and negotiation are not specified in collective agreements.		The Standard Disclosure or part of the Standard Disclosur is not applicable	Notice period and e provisions for consultation and negotiation are not specified in collective agreements.	No
ASPECT: TRAINING AND				,		
G4-DMA	Disclosure of Management Approach	Emplayees play a key role in delivering on our purpose and Customer Promise. We believe in empowering employees to develop themselves and the competencies they need to succeed. We need our people to have the right skills so we can deliver on our business strategy, affer top-class customer service and make it possible for them to develop their full potential. We encourage employees to take the lead in their own personal and career development. We allocate a budget for employees for training, professional development and personal development and personal development. The effectiveness of our approach and strategy is assessed during the evaluation of our performance against predecided success measures. In addition, financial institutions face constant competition for skilled employees. The ability to attract and retain employees is increasingly important, porticularly where innovation is critical to the business strategy. To respond to this, INS DIRECT provides apportunities for global mobility, professional development, and conteve wellbeing program, a global Innovation Bootcamp and has developed as pocicialist Human Resources team to ensure the business is attracting the right capabilities to deliver on its long term strategy. These strategies aim to				
G4-LA9	Average hours of training per year per employee by gender, and by employee category	location MIC PIBCET are a top ample use in order to attract the bort solver to deliver the highest a willto another and consister for our customers. We do not currently track hours of training per employee across the whole organisation	We do not currently track hours of training per employee across the whole organisation	The information is currently unavailable	We encourage employees to take the lead in their own personal and career development. We allocate a budget for employees for training, professional development and personal development however do not track hours of training completed.	
G4-LA10	Programs for skills management and lifelong learning that support the continued employability of employees and assist them in managing career endings	a. We do not currently track detailsof training programs on an individual employee basis across the organisation b. Outplacement is affered to all redundancies. In 2016 there were 15 redundancies across the organisation.	N/A			No
G4-LA11	Percentage of employees receiving regular performance and career development reviews, by gender and by	See Page 12	N/A			No
ASPECT: DIVERSITY AND	emplouee category EQUAL OPPORTUNITY				1	<u> </u>
G4-DMA	Disclosure of Management Approach	We aim to ensure that ING's employees are diverse and have equal career opportunities. We strive to create an inclusive corporate culture that welcomes, acknowledges, respects and benefits from each other's differences. Discrimination is against the law, which is reflected in ING's policies. At ING, we aim to accelerate the development of diversity, including in areas such as social origin, gender, age, background, sexual orientation, physical obility and religious beliefs. In particular, we aim to after an increase in the number of women in leadership positions. To keep diversity high on the agenda, early in 2016 ING Group published a Diversity Manifesto (see www.ing.com). This sets out clear standards and ensures all managers understand what we expert and require of them.				
G4-LA12	Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other lindicators of diversitu FRATION FOR WOMEN AND MEN	See Page 13	N/A			No
G4-DMA	Disclosure of Management Approach	It is our intention to establish a responsible approach to the wages and benefits of employees and senior management. We strive for a sustainable balance between short-term and long-term value creation, building on our long-term responsibility towards our clients, society and all other stakeholders. The primary objective of our remuneration policy is to retain and recruit highly qualified employees and bring new talent into the organisation, in determining compensation, we consider scope of possibilities, complexity, alignment of risk and rewards, legislation and the long-term objectives of the company. Besides remuneration, employees frequently cite culture, development opportunities and other benefits as factors influencing their decision to its in or remain with NB.				
G4-LA13	Ratio of basic salary and remuneration of women to men by employee category, by significant locations of operation	See Page 14	N/A			No

		SUB-CATEGORY: PRODUCT RESPONSIBILITY		
MATERIAL ASPECT: PR	ODUCT AND SERVICE LABELING			
G4-DMA	Disclosure of Management Approach	A fair price for our products and services increases accessibility for our customers and is important for our competitiveness in the marketplace. ING DIRECT is Australia's most recommended bank and as such customer advocacy is integral to the growth of our business. Our customers and other stakeholders trust. ING DIRECT is offer fair, straightforward and good value products and we must continue to earn this trust. As a bank, we are subject to a regulatory framework that focuses on structural measures to reduce systemic risk. This stricter regulation constrains our ability to allocate capital. We have increased the strength of our capital base to protect customers and contribute to a sustainable financial environment. At the same time, innovative business developments are also important to stakeholders. This is in line with our Customers to a sustainable financial environment. At the same time, innovative business developments are also important to stakeholders. This is in line with our Customers to a sustainable prices or lowering interest rates pold on sovings accounts, but reasonable pricing of our products and services is also very important both to us and our clients, as we know we must remain competitive. Balancing and reconciling these competing interests is an ongoing challenge. We believe banking should be about clear products, plain language, fair prices and simple processes. In 2015 we introduced tone of voice initiatives to simplify communications with retail customers. In support of our customer promise, we strive to communicate in a clear, easy and fair way. Fair communication is a material topic, especially for retail customers. Our corporate tone of voice guidelines reflect a brand personality that is clear and easy, empathetic, positive and no-nonsense. We held workshops to train employees in the new tone of voice in ING DIRECT reallocation mediatory concern. We such that to train employees in the new tone of voice interests to best medic austomer reflect a brand personality that is clear and e		
G4-PR5	Results of surveus measuring customer satisfaction	Net Promoter Score 16 (as at December 2016)	N/A	No
MATERIAL ASPECT: CU			*	<u> </u>
G4-DMA	Disclosure of Management Approach	As a digital Bank with no branches, Nic DIEECT's business is reliant on digital innovation & data security. Customer expectations, new technologies and new competitors are transforming the banking industry faster than anticipated. To address that, our stakeholders need us to increase the pace of innovation. Our customers and other stakeholders have on expectation that our digital systems will give them control over their finances and that their personal financial data is secure with us. Data privacy is a material topic for customers and other stakeholders. We are faced with the dilemon of customers expecting us to know when the needs and preferences so that they are provided with an individual, tallored service, while at the same time they do not want their personal data used for anything without their explicit consent. A related dilemon concerns fair pricing; the more we know about a particular customer, the more fairly we can price a loan, for example. We are governed by binding Global Data Protection Policies (GDPPs) that the unsure we comply just with legal and regulatory requirements for data privacy but also take customers' wishes into consideration. INS DIEECT must comply, with government regulators regarding the security of customer data or risk deregulation. INS DIEECT must comply with government regulators regarding the security of customer data or risk deregulation. INS DIEECT must comply with government regulators regarding the security of customer data or risk deregulation. INS DIEECT must comply with government regulators regarding the security of customers data or relations of the security of customers expect us to know their needs and preferences through the contacts we have and the data they provide us with. They trust us to store their data with the utmost core and safety. This trust is at the case of our relationship with our customers. We therefore comply not just with legal and requlatory requirements for data privacy but also take customers' where into consideration. We strive to be transp		
G4-PR8	Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data	(a.) No complaints initiated from parties other than regulators, and substantiated by the organisation and reported to at least 1 regulatory body (i.e. FOS or the Privacy Commissioner) concerning breaches of customer privacy; (a.ii) No complaints initiated from a regulator and substantiated by the organisation concerning breaches of customer privacy; (b. No identified leaks), thefts and losses of customer data that is reportable under regulatory standards (breach of the Privacy Act or Privacy principles)	N/A	No
		SUB-CATEGORY: OWN INDICATORS		
MATERIAL ASPECT: SYS				
	Disclosure of Management Approach	Material Issues https://www.inadirect.com.au/about-us.html		
MATERIAL ASPECT: FIN	NANCIAL EMPOWERMENT			
	Disclosure of Management Approach	Material Issues https://www.inadirect.com.au/about-us.html		

a. Report the total number of employees by employment contract and gender.

	М	F	Total
Permanent	545	601	1146
Fixed Term	13	20	33
Temporary	287	79	366
TOTAL	845	700	1545

b. Report the total number of permanent employees by employment type and gender.

	М	F	Total
Full Time	536	493	1029
Part Time	9	108	117
TOTAL	545	601	1146

c. Report the total workforce by employees and supervised workers and by gender.

	М	F	Total
Full Time	536	493	1029
Part Time	9	108	117
TOTAL	545	601	1146

d. Report the total workforce by region and gender.

	М	F	Total
South Australia	2	0	2
Queensland	6	3	9
International	83	21	104
Victoria	9	4	13
Western Australia	4	2	6
New South Wales	741	670	1411
TOTAL	845	700	1545

e. Report whether a substantial portion of the organization's work is performed by workers who are legally recognized as self-employed, or by individuals other than employees or supervised workers, including employees and supervised employees of contractors.

Not applicable

f. Report any significant variations in employment numbers (such as seasonal variations in employment in the tourism or agricultural industries).

Not applicable

a. Report the percentage of total employees covered by collective bargaining agreements.

Covered by Agreement	97%
Not covered by agreement	3%
Total	100%

1. Sourcing Process

Principle: A proper due diligence process should be followed as part of any sourcing decision.

- 1.1 Specification
- 1.2 Sourcing Strategy
- 1.3 Supplier Selection
- 1.4 Contract Negotiation
- 1.5 Contracting
- 1.6 Contract Signing

2. Contract Management – Managing Supplier Relationships

Principle: The Business Owner is responsible for managing the day to day performance of the supplier.

3. Request to Pay ("RtP")

Principle: All goods and services purchased must have an approved Purchase Order (PO) before delivery and supplier invoice.

4. Reporting

Principle: The procurement function will provide periodic reporting to the stakeholders across the business.

Examples of elements that may define the structure and characteristics of an organization's supply chain include:

 $\cdot\,$ Sequence of activities or parties that provides products and services to the organization

Pls. see above

· Total number of suppliers engaged by the organization and estimated number of suppliers in the supply chain

748 total number of suppliers utilised for the provision of products and services. Est. 30% suppliers are from outsourcing supplier arrangements

- · Location of suppliers by country or region
- 93% suppliers located in Australia. 7% non-Australian global countries
- · Types of suppliers (such as contractors, brokers, wholesalers, licensees). See the definition of supplier for examples of suppliers

Variety of suppliers depending on the service provided to ING

· Estimated monetary value of payments made to suppliers

Supplier spend estimated AUD 200M/pa

- · Sector-specific characteristics of the supply chain (such as labor intensive)
- FM & Travel and Expenses, Generic IT, IT & Operations, Marketing & Communications, Professional Services, Insurance

a. Describe the organization's values, principles, standards and norms of behavior such as codes of conduct and codes of ethics.

The Orange Code

Our Behaviours







You take it on and make it happen

You take responsibility for getting it done, for keeping your promities, for the consequences of your actions

You delegate to motivate others, maintain momentum. and create impact

You ask actively for help and feedback. Your colleagues will Itelp you succeed if you let them:

You speak up - crediting good work and having the courage to confront poor performance

You help others to be successful

You collaborate - putting personal agendas aside to achieve the goals that matter to ING

You listen - investing in others, irrespective of status, beckground or opinion

You contribute across business lines and bring in people from outside your area

You trust the intention and expertise of others.

You are always a step ahead

You challenge conventions, complexity and your own assumptions, but only when you are prepared to be part of the salution

You bring change - adapting quickly when the situation calls for a new approach

You invent and simplify - If it doesn't work, you reinvent it. If it does work, you make it better

You are courageous - admitting and learning from mistakes by being open about them

Be an energetic source of progress, change and

Treat others as you wish to be treated

Be generous with compliments

Be clear with others on what you intend to achieve

Invite suggestion: to be challenged is not to be criticised

Seek what's best for ING - not for you or your group

Be open and actively share information and expertise

Invest time in people

Celebrate achievements as a team

Expose others to new opportunities

Dare to disagree - while respecting the ideas, thoughts and feelings of others

Always think of the customer first

Lead by example

Evaluate carefully, then act quickly

Be relentlessly curious; try to learn something new every week

Replicate good practices: copying ideas is encouraged so long as the originator is credited

Seek solutions, not problems

Be an optimist

Undesirabl

Do anything that would entherrors you or PEG if it were known

Jndesirabl

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Respond to complicitly or uncertainty by avoiding

a. Report the total number and rate of new employee hires during the reporting period, by age group, gender and region.

	Hires	Active	Rate
18-24	58	94	62%
25-34	111	422	26%
35-44	79	375	21%
45-54	24	167	14%
55-64	10	80	13%
65+	0	8	0%
TOTAL	282	1146	25%

	Hires	Active	Rate
М	136	545	25%
F	146	601	24%
TOTAL	282	1146	25%

	Hires	Active	Rate
South Australia	0	2	0%
Queensland	2	9	22%
International	0	5	0%
Victoria	2	13	15%
Western Australia	1	6	17%
New South Wales	277	1111	25%
TOTAL	282	1146	25%

b. Report the total number and rate of employee turnover during the reporting period, by age group, gender and region.

	Leavers	Active	Rate
18-24	21	94	22%
25-34	89	422	21%
35-44	78	375	
45-54	25	167	
55-64	10	80	13%
65+	2	8	25%
TOTAL	225	1146	20%

	Leavers	Active	Rate
М	119	545	22%
F	106	601	18%
TOTAL	225	1146	20%

	Leavers	Active	Rate
South Australia	0	2	0%
Queensland	3	9	33%
International	12	5	240%
Victoria	2	13	15%
Western Australia	1	6	17%
New South Wales	207	1111	19%
TOTAL	225	1146	20%

a. Report the total number of employees that were entitled to parental leave, by gender.

М	545
F	601
Total	1146

b. Report the total number of employees that took parental leave, by gender.

М	71
F	95
Total	166

c. Report the total number of employees who returned to work after parental leave ended, by gender.

М	71
F	85
Total	156

d. Report the total number of employees who returned to work after parental leave ended who were still employed twelve months after their return to work, by gender.

М	70
F	85
Total	155

e. Report the return to work and retention rates of employees who took parental leave, by gender.

М	100%
F	89%
Total	94%

a. Report the percentage of total employees by gender and by employee category who received a regular performance and career development review during the reporting period.

Performance Review

	М	F	Total
EXCO	5	2	7
Senior			
Manage			
ment	39	10	49
Managem	76	31	107
Staff	361	515	876
Sales	29	16	45
Total	510	574	1084

Total Staff

	М	F	Total
EXCO	5	2	7
Senior			
Manage			
ment	39	10	49
Managem	78	31	109
Staff	393	541	934
Sales	29	17	46
Total	544	601	1145

Percentage

	М	F	Total
EXCO	100%	100%	100%
Senior			
Manage			
ment	100%	100%	100%
Managem	97%	100%	98%
Staff	92%	95%	94%
Sales	100%	94%	98%
Total	94%	96%	95%

	EXCO &
	Board
under 30 years old	0
30 - 50 years old	4
over 50 years old	8
Total	12

			Senior			
	All Staff	EXCO	Management	Management	Staff	Sales
М	545	6	39	78	393	29
F	601	2	10	31	541	17
Total	1146	8	49	109	934	46

			Senior			
	All Staff	EXCO	Management	Management	Staff	Sales
under 30 years old	268	0	1	2	260	5
30 - 50 years old	717	4	38	89	555	31
over 50 years old	161	4	10	18	119	10
Total	1146	8	49	109	934	46

 Report the ratio of the basic salary and remuneration of women to men for each employee category, by significant locations of operation.

	То	tal	Custome	r Delivery		omer sitions	Fino	ınce		eral ement	Human	Resouces	Project	Delivery	Inforn Techn		Oper	ations	Ri	sk	Wholesale	e Banking
Ratio	M	F	М	F	M	F	М	F	M	F	M	F	M	F	M	F	M	F	M	F	M	F
EXCO	100%	88%																				
Senior Management	100%	93%	100%	106%	100%	103%	100%	na	100%	36%	100%	74%	100%	na	100%	na	100%	na	100%	92%	100%	116%
Management	100%	95%	100%	79%	100%	95%	100%	123%	100%	112%	100%	na	100%	94%	100%	105%	100%	81%	100%	102%	100%	na
Staff	100%	76%	100%	89%	100%	97%	100%	80%	100%	136%	100%	67%	100%	87%	100%	86%	100%	83%	100%	100%	na	na
Sales	100%	83%	100%	83%	na	na	na	na	na	na	na	na	na	na	na	na	na	na	na	na	na	na

b.Significant locations of operation is taken as being Australia

	Measure	Jan to Dec 2014	Jan to Dec 2015	Jan to Dec 2016
Scope 1	Tonnes CO2	0	n/a	n/a
Scope 2	Tonnes CO2	4,120	3,411	2,987
Scope 3	Tonnes CO2	573	770	697
Total electricity	kWh	5,163,036.94	4,274,552.57	3,743,636.00
Non-renewable electricity	kWh	5,163,036.94	4,274,552.57	3,743,636.00
Non-renewable electricity used?	yes/no	yes	yes	yes
Renewable electricity	kWh	n/a	n/a	n/a
Reason for not purchasing renewable electricity	Option - Renewable	It is considered too	There is no renewable	There is no renewable
	electricity	expensive	electricity available	electricity available
Renewable electricity used?	yes/no	no	no	no